

**Women's Faculty Association General Membership Meeting**  
**January 12, 2007**  
Minutes

The meeting was called to order at 1:08 pm by Merry Lindsey. The minutes from the prior meeting and current agenda were submitted, reviewed, and approved.

**Dues and Membership**

Merry Lindsey reminded attendees about dues and membership forms which were available

**Solicitation of nominees**

Two positions remain open, and nominees were invited: Vice President and Membership Committee Chair. No nominees were submitted.

**Committee Reports**

Public Relations Committee: Shivani Maffi, Committee Chair, reports that the website is progressing nicely and should be up and running in the next few weeks. She invited submissions of links, articles, etc. With the help of Julienne Barshop, Shivani hopes to publish a Newsletter, and she invited attendees to submit articles or ideas.

Career Development Committee: No report at this time.

Science Fair Committee: No report at this time.

WFA Leadership Awards Committee: No report at this time.

Program Committee: This committee is still lacking a Chair as the Vice President position remains open. No report at this time.

Membership Committee: This committee is still lacking a Chair. No report at this time.

**New Business:**

Deb Wells, President of the Healthcare Businesswomen's Association (HBA), San Antonio Chapter, continues to invite members of the WFA to participate. There will be a luncheon program on Friday, January 19. This is a good networking opportunity for women interested in healthcare business and research. For further information, see [www.hbanet.org](http://www.hbanet.org) or contact Deb at [debwells@strokeguard.com](mailto:debwells@strokeguard.com).

UTHSCSA has a Committee to investigate On-Site Daycare, and Janet Williams reports on their progress for us today. This has been an issue for more than 25 years, and there is always a lot of interest. Unfortunately, it is not a high priority, so progress has been historically limited. This time, the Chair of the Department of Surgery is pushing for it, and it was presented to the Deans Council with positive results several weeks ago.

Currently, the Committee is preparing a business plan, working with local and national corporate daycare providers. Land and funding are a limited factor, as are the multiple local, state, and federal regulations for such facilities. WFA will send an official letter (to Deans and Presidents) in support of this project, and Janet Williams will report on interim progress again next month.

Victoria Fohlich gave an excellent presentation on Negotiating: Getting What You Deserve. Key ideas included: collaboration not confrontation, use mentors to refine your negotiation style, be clear about what you want, stay focused, gain buy-in along the way, prepare, think creatively, don't start from the bottom, be fair, and negotiation is a process. A lively discussion ensued. Most agreed that the goal of negotiation should be for a win-win situation, and that self-reflection is a critical step prior to entering into negotiations.

A handout with resources on Negotiation was made available to members at today's meeting. This will ultimately be made available on the WFA website.

The meeting was adjourned at 2:10 pm.

The next meeting is scheduled for 1 pm on February 9, 2007. The location within the Dental School will be determined.